

# Blooming ART

Significant Work Needs Significant Support

## Some Conversation Starters...

- \* How did your organization begin?
- \* What's the history of your organization?
- \* What need does your organization address?
- \* Tell me about your programs/ activities/ special projects.
- \* Is there something that you wouldn't typically ask of a donor but would make a real difference to your work?
- \* What do you see as your major accomplishments for the past year?
- \* What do you see as your major challenges for the coming year?
- \* What gets you excited to come to work with this organization?
- \* What's your favorite memory from working with this organization?
- \* What keeps you up at night?

